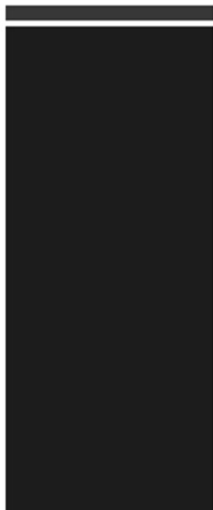


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Medicaid Programs: Variety is the Spice of Life

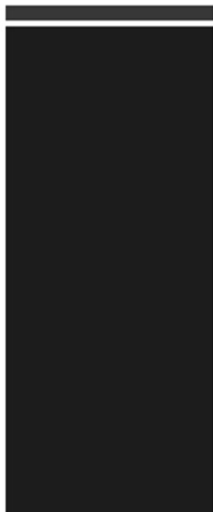
Agenda

- Medicaid Landscape
- States' Program
 - North Carolina
 - Pennsylvania
 - Washington
- Q & A



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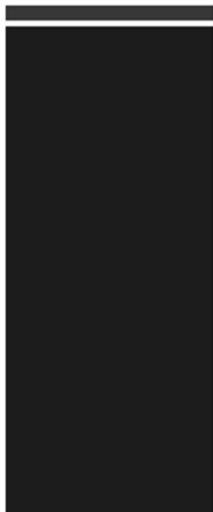


Medicaid Landscape

Matt Salo

Executive Director, National
Association of Medicaid Directors

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State of North Carolina

Mandy Cohen, MD, MPH

Secretary, North Carolina Department
of Health and Human Services

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State of Pennsylvania

Sally Kozak

Deputy Secretary, Pennsylvania Dept. of
Human Services, Office of Medical Assistance
Programs

HealthChoices PA Managed Care



Physical Health HealthChoices

- = Southeast - 1997
Aetna Better Health of PA, Health Partners Plans, Keystone First, UnitedHealthcare Community Plan
- = Southwest - 1999
Aetna Better Health of PA, Gateway Health Plan, UnitedHealthcare Community Plan, UPMC for You
- = Lehigh/Capital - 2001
Aetna Better Health of PA, AmeriHealth Caritas Pennsylvania, Gateway Health Plan, UnitedHealthcare Community Plan, UPMC for You
- = Northwest - 2012
Aetna Better Health of PA, AmeriHealth Caritas Pennsylvania, Gateway Health Plan, UPMC for You
- = Northeast - 2013
Aetna Better Health of PA, AmeriHealth Caritas Pennsylvania, Geisinger Health Plan Family

Community Health HealthChoices – Managed Long Term Support Services

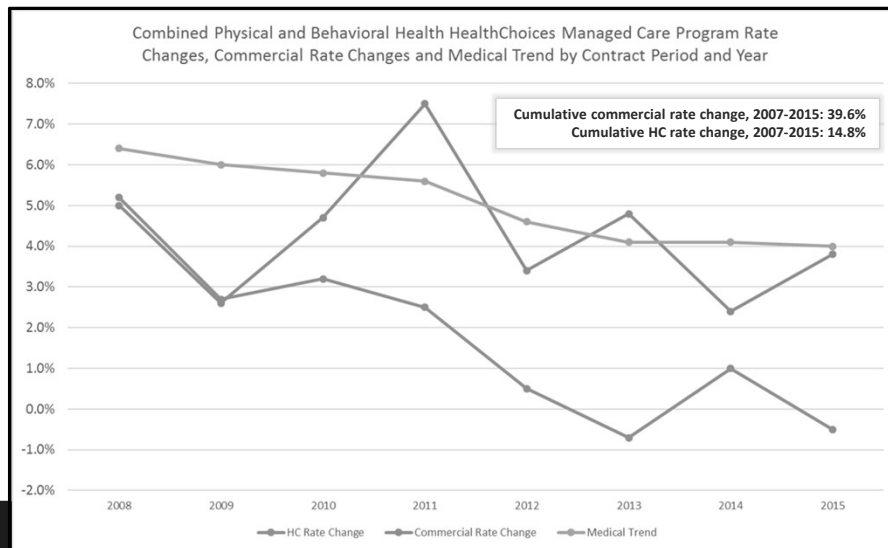
AmeriHealth Caritas Pennsylvania, UPMC Community HealthChoices, PA Health & Wellness

- = Southwest – January 2018
- = Southeast – January 2019

- = Lehigh/Capital
 - = Northwest
 - = Northeast
- } January 2020

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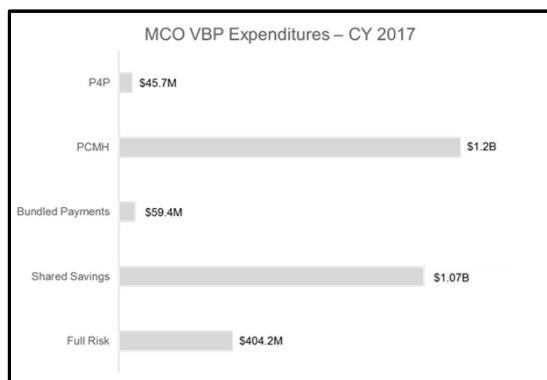
Financial Trends



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Value Based Purchasing

VBP Model Strategy			
MCO Contract Year	Year 1	Year 2	Year 3
VBP Requirement	7.5%	15%	30%
Value Based Purchasing Models			
1. Pay for Performance			
2. Patient Centered Medical Home	7.5% may be from any combination of models 1, 2, 3, 4 or 5	At least 50% of the 15% must be from any combination of models 2, 3, 4 or 5	At least 50% of the 30% must be from any combination of 3, 4 or 5
3. Shared Savings			
4. Bundled Payments			
5. Full Risk / Accountable Care Organizations			



- January 1 - MCOs must submit VBP yearly plan
- Quarterly - MCOs must report on their progress
- June 30th of subsequent CY - MCOs must submit a report of accomplishments from prior year to include:
 - Explanation of purchasing arrangements by provider
 - Dollar amount spent for each arrangements

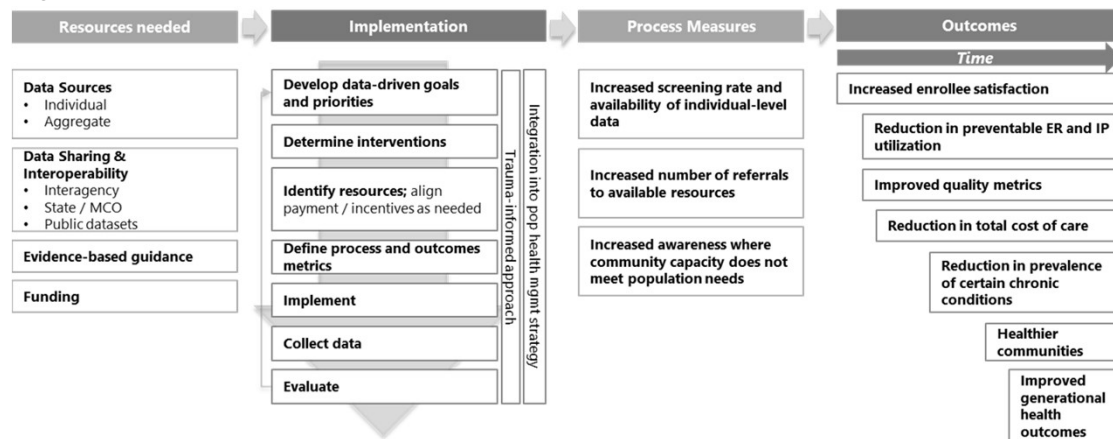
- All MCOs met at least the 7.5% requirement for year one, contract year 2017

- The June 30th report will be used to determine compliance in meeting Agreement goals for the subsequent year

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Social Determinants of Health: Input to Impact

A birds-eye-view highlights the importance of coordinating SDoH initiatives into the whole-person model of care, coordination among stakeholders, and that standardized metrics are critical for measuring the success short, medium and long-term of SDoH interventions.



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State of Washington

MaryAnne Lindeblad
Medicaid Director, Washington State
Health Care Authority

What we do at Health Care Authority

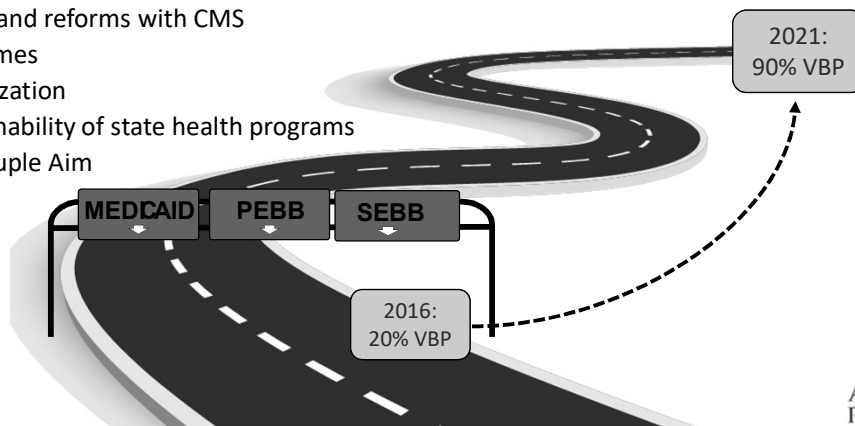
- ▶ State's largest health care purchaser
- ▶ Medicaid (Apple Health) 1.8 million people
 - ▶ Public Employees Benefits
 - 370,000 people
 - ▶ School Employees Benefits (2020)
 - 144,000 more covered lives coming
- ▶ Driving innovation through standardization
- ▶ Implementing Medicaid Transformation waiver through 2021

We purchase care for 1 in 3 non-Medicare Washington residents.

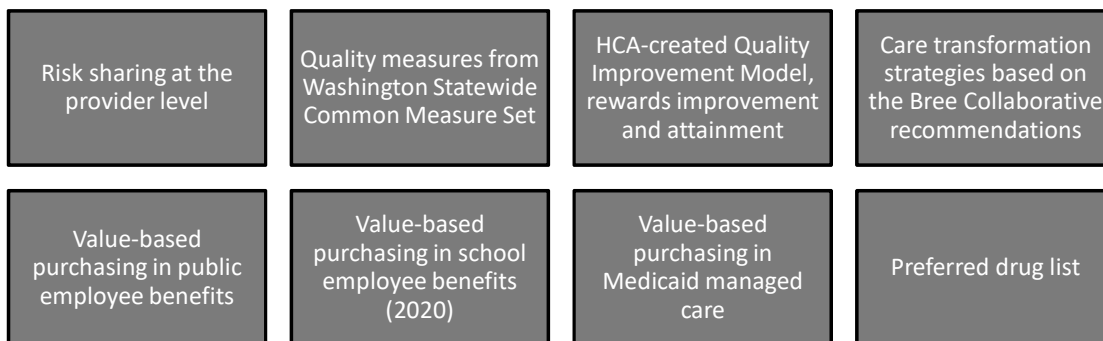


Value Based Purchasing Roadmap *Using incentives to drive change*

- Reward patient-centered, high quality care
- Reward health plan and system performance
- Align payment and reforms with CMS
- Improve outcomes
- Drive standardization
- Increase sustainability of state health programs
- Achieve Quadruple Aim



Driving value-based purchasing through common elements in Health Care Authority models of care



Clinical / community linkages through Accountable Communities of Health



Focus on:

- ▶ Addressing health issues through regional collaboration
- ▶ Community, stakeholder, provider engagement
- ▶ Integration of physical & behavioral health
- ▶ Medicaid Transformation waiver
- ▶ Social determinants & equity

A few of our challenges

- ▶ How to best organize / structure care
- ▶ Adequate networks and access for members
- ▶ Changing federal requirements
- ▶ Meaningful member engagement
- ▶ Limited resources to address social detriments (i.e. housing, etc.)
- ▶ Addressing health disparities /equity



Questions?

Contact:

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Medicaid Director
Washington State Health Care Authority
maryanne.lindeblad@hca.wa.gov



Q & A

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