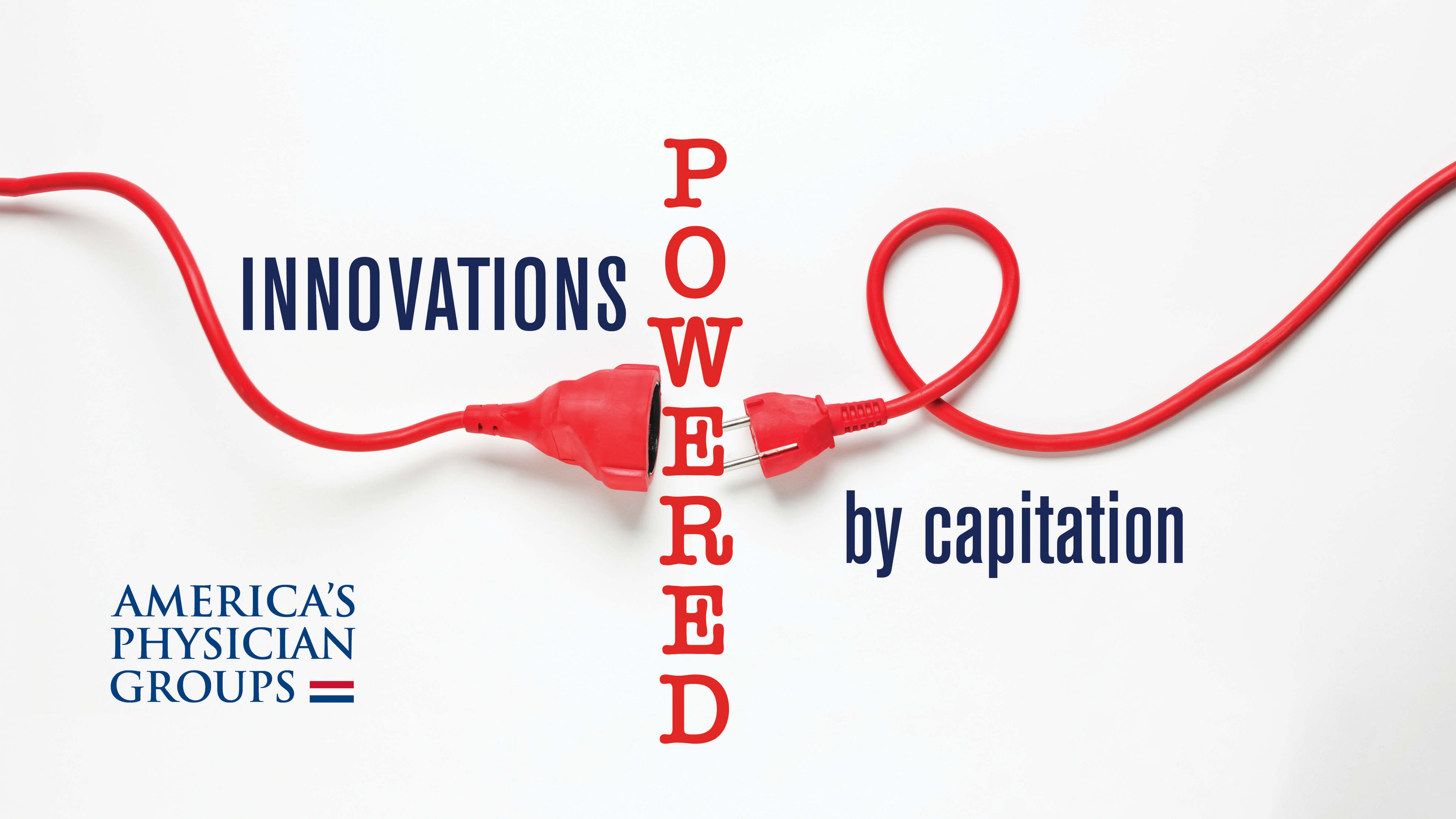
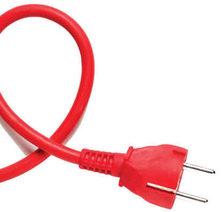

INNOVATIONS
POWERED
by capitation
AMERICA'S
PHYSICIAN
GROUPS



PROVIDENCE
Saint Joseph
Medical Center

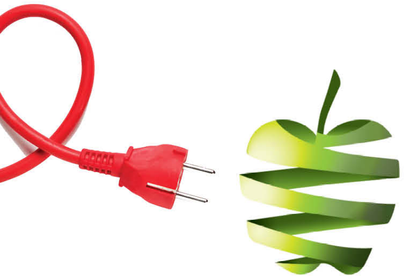
INNOVATION

Partnered RN Care managers with those MA patients that predictive analytics (Verscend) stratified as highest risk to be hospitalized within next 3 months

Result

Cost of care for patients engaged with a RN Care manager was 50% less than patients who declined RN care manager support

AMERICA'S
PHYSICIAN
GROUPS



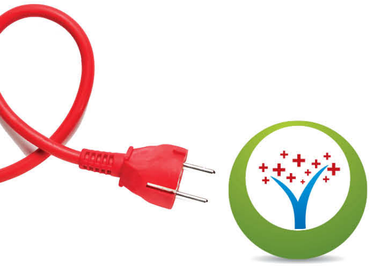
AppleCare
MEDICAL GROUP
Part of OptumCare™

INNOVATION

Welcome Wagon: comprehensive member onboarding home visits

Result

Effective member engagement and retention with lower utilization and early RAF capture



Landmark

INNOVATION

Delivering after-hours and weekend urgent care visits to complex chronic patients in their homes

Result

Reduced avoidable inpatient admissions and ED visits enabling patients to stay healthier and happier at home

AMERICA'S PHYSICIAN GROUPS

Steward
Health Care Network

INNOVATION

Symmetrical upside-downside risk program for SNFs to create full alignment and share in incremental savings generated in the post-acute space reduction in inappropriate utilization and avoidable readmissions

Result

Total Cost per case (SNF + Readmissions) reduction of -5% vs. 3% increase for the control group; nearly a third of Preferred SNFs earn the maximum distribution, able to reinvest in care redesign; higher patient satisfaction

INNOVATION

Breaking the Cycle: Managing High Cost Chronically ill Patients back to IPA/Health Plan Profitability through an Interdisciplinary Chronic Care Model

Result

Performance Metrics	
Readmission	↓ 15.1%
ER visits per 1,000	↓ 13.1%
ALOS	↓ 8.7%
RAF	↑ 10.2%
PMPM Costs	↓ 7.2%
MLR %	↓ 18.4%

AMERICA'S PHYSICIAN GROUPS

Colloquium 2018

The Essentials of Value-Based Care

October 10–12, 2018 | Hyatt Regency Washington on Capitol Hill | Washington, DC

AMERICA'S PHYSICIAN GROUPS

Save the Date

ANNUAL Conference 2019

Quality and Efficiency: How to Succeed in Risk-Based Models

April 11–13, 2019 | Manchester Grand Hyatt, San Diego, CA