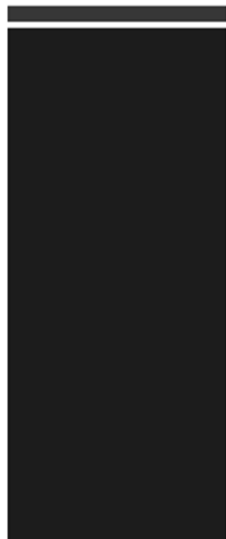


AMERICA'S
PHYSICIAN
GROUPS =



How are Physician Organizations Reacting to the New Models?

Tuesday, November 12, 2019

America's Physician Groups

Overview of Primary Care First

- 5year voluntary model commencing Jan 2021.
- Risk Based
- Three Options: General; SIP; Both
- Application deadline Jan 22, 2020; Non-binding

AMERICA'S
PHYSICIAN
GROUPS =

America's Physician Groups

PCF General Model Payment Model

1. Population Based Payment (four levels, based on HCC scores)
2. Flat visit fee; \$40.82
3. "Bonus" based on regional benchmarks of hospital utilization

AMERICA'S
PHYSICIAN
GROUPS

America's Physician Groups

Practice Eligibility

- Minimum of 125 attributed beneficiaries
- 70% of practice revenue must be primary care
- 2016 CEHRT
- Advance primary care capabilities

AMERICA'S
PHYSICIAN
GROUPS

America's Physician Groups

Seriously Ill Population (SIP)

- High cost, high need; top 2% most acute
- Comp model
 - Initial visit payment (\$325)
 - Monthly population-based payment (\$275)
 - Flat visit fee (\$40.82)
 - Quality Bonus
- High touch capabilities

AMERICA'S
PHYSICIAN
GROUPS

America's Physician Groups

Direct Contracting Overview

- 5 year voluntary model
- Risk Based
- Qualifies as APM
- Original Medicare; Open Network

AMERICA'S
PHYSICIAN
GROUPS

Type	Risk Sharing	Cash Flow	Structure	Claims Processing
Professional	50%	7% of TCOC for "enhanced" primary care services	TIN/NPI	Participating Participants
Global	100%	Partial (Primary Care) or Total Capitation Payments	TIN/NPI	Participating Participants (optionally Preferred providers if Total Cap)
Geographic (proposed)	100%	Total Cap	N/A	CMS or Total Cap

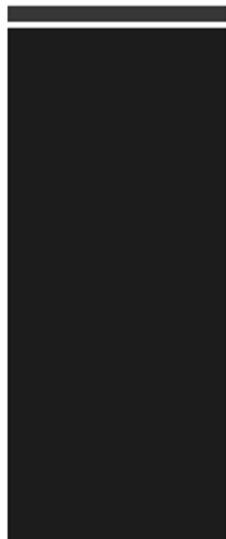
AMERICA'S
PHYSICIAN
GROUPS

America's Physician Groups

Geographic Model

- Commence Jan1, 2021
- Total Cost of Care for at least 75,000 beneficiaries
- Non traditional healthcare companies invited.
- Capitation = Historical spend...less 3 to 5 % discount

AMERICA'S
PHYSICIAN
GROUPS =



How are Physician Organizations Reacting to the New Models?

Tuesday, November 12, 2019