Improving Outcomes and Patient Experience Through Medication Adherence











William Torkildsen, MD, Chairman, Valley Organized Physicians

AMERICA'S PHYSICIAN GROUPS =

Valley Organized Physicians

- Primary adjoining IPA for Brownsville, Harlingen, Weslaco, McAllen and Laredo geographic IPAs
- Full Risk Medicare Advantage: 22,000 Lives
- 83 PCP 468 Specialists
- Cigna and BCBS MA
- CareAllies management partner

The Power of Collaborative Care Coordination

- Traditionally: Low performance area
- · Clinically: High value
- · Culturally: Under emphasized

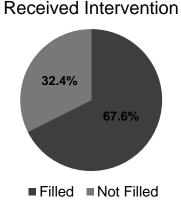


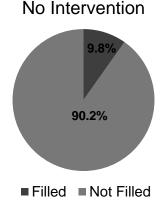
- Medication Adherence Tracker (MAT) solution: High touch. Labor intensive. Collaborative infrastructure.
- Required a major cultural paradigm shift for providers, patients and management

AMERICA'S PHYSICIAN GROUPS =

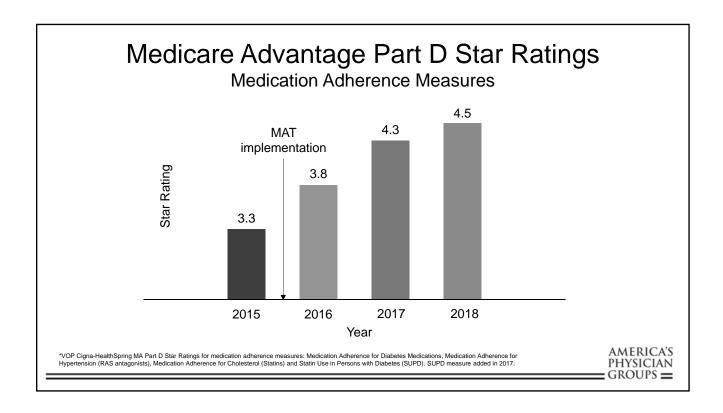
Filled Medications

Medication fill improvement with year 1 intervention





*Based on 3,539 patients identified for Medication Adherence Tracker initiative in 2016.





Engaging PCPs in Risk Adjustmentwith Immediate Rewards

Michelle DuFresne, CNA, PCT, RHIT, CRC, CDIP
Director of Risk Adjustment
Summit Medical Group





Introduction Summit Medical Group, PLLC

- Independent Physician-owned & directed primary care group, Knoxville TN
- 300 PCP's serve 280,000 active patients in 13 counties
- All 60 of Summit's sites achieved NCQA Patient Centered Medical Home under the 2017 & 2018 standards

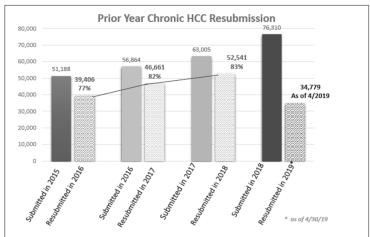
AMERICA'S PHYSICIAN GROUPS

Engaging PCPs in Risk Adjustment with Immediate Rewards

- Introduction
- Challenges
- Intervention
- Results

Engaging PCPs in Risk Adjustment with Immediate Rewards







• The program resulted in an increased resubmission rate, year over year, on an ever-increasing denominator.

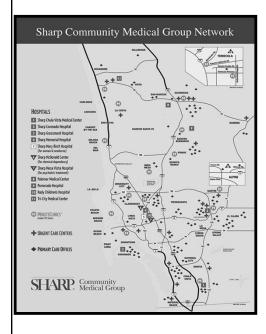
AMERICA'S PHYSICIAN GROUPS =



Team-Based Approach to Practice Transformation



Lloyd Kuritsky, DO, Medical Director, Population Health Sharp Community Medical Group



- SCMG IPA with 200 PCPs / 600 specialists, in 250 clinic locations
- Serving 36 communities within San Diego and Southern Riverside counties
- 7 Sharp Hospitals, 3 Palomar Health Hospitals, 20 Urgent Care Centers
- Over 120,000 Commercial members, Over 30,000 MA patients

AMERICA'S PHYSICIAN GROUPS =

Primary Care Performance Initiative

- Improve performance of select quality/patient experience measures
- Outcomes for each measure tracked per PCP on 4.0 scale
- Unblinded performance scores provided to all PCPs
- Data refreshed regularly

Program Requirements

- Performance Improvement Plans
- Medical Director 1:1's
- Performance Excellence Meetings
- Learning Collaboratives

PHYSICIAN

SCMG Support Teams

- Regional Support Team
 - Medical Director
- Network Management
- Program Manager
- Case Management
- Program CoordinatorPopulation Health
- Patient Experience
- Practice Transformation

- EHR

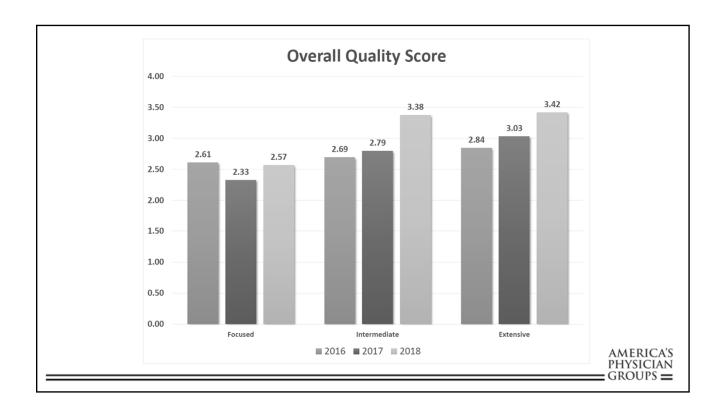
Practice Transformation

- Program Manager, 3 Performance Improvement Specialists, Program Coordinator
- Principles of PCMH
- Lean Six Sigma
- Three Levels of Support: Focused, Moderate, Extensive

AMERICA'S PHYSICIAN GROUPS =

Results

- 96% of physicians participated
- Changes made in care delivery workflows, process
- HTN BP Control: Performance improved by 13.5% from 2017
- Breast, Colorectal CA Screening: Moderate, Extensive support: achieved 75th percentile
- Overall Quality Performance significant improvement among those with moderate, extensive support AMERICAN PHYSICIAN





BINGO! Improving Quality Through Patient Engagement

Derinda Cramer Frye, RN, BSN, Director of Clinical Operations, IntegraNet Health Larry Wedekind, CEO, IntegraNet Health



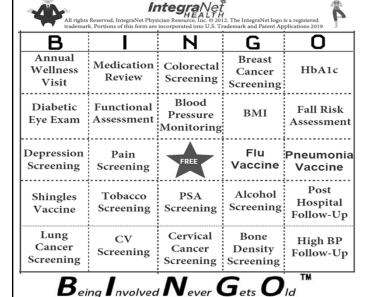
BINGO! Improving Quality Through Patient Engagement

- Risk/Value-based IPA/MSO
- > Established in 1997
- Profitable for 22 Years
- >1,600 PCPs & Specialist



AMERICA'S PHYSICIAN GROUPS =

PATIENT ENGAGEMENT TECHNIQUES



Community Health Workers

- Boots on the Ground
- **➢** Home Visits
- > Telephonic Outreach
- HEDIS Health Fairs

STRATEGIES to IMPROVE

PATIENT ENGAGEMENT

- Keep Information Simple
- Education Should be Specific
- Establish Self-Management Goals
- Create Fun & Interactive Tools
- Encourage Feedback



The Key to Staying Healthy Starts at Home

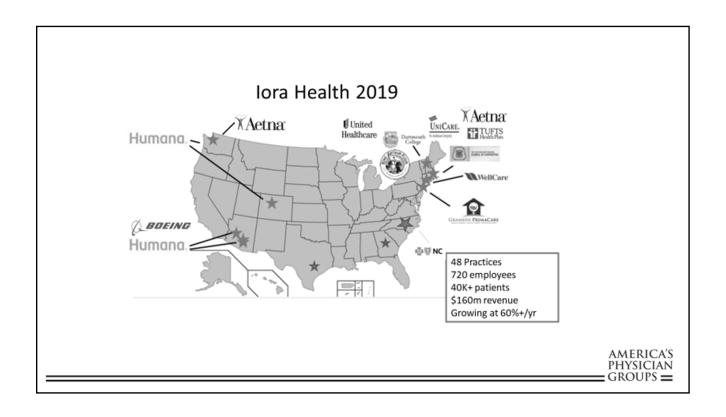




Relieving Physician Burnout by Reducing 'Work After Work'

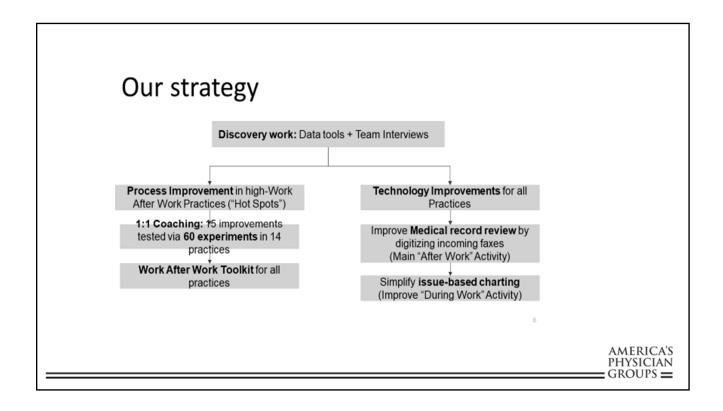
Rushika Fernandopulle, MD, MPP CEO, Iora Health

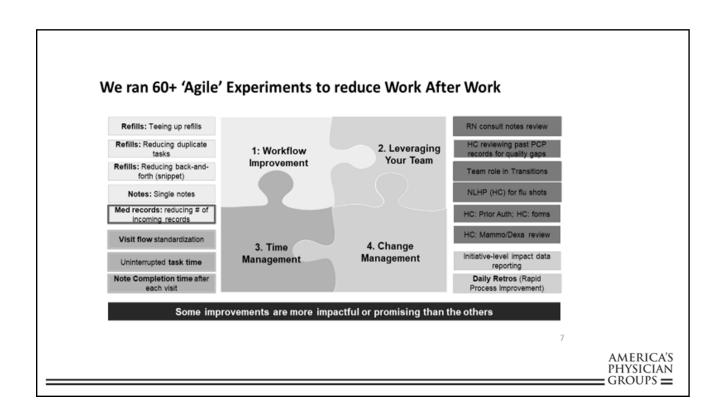




Understanding the Problem

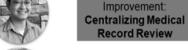
Provider	Panel	Notes and Tasks Completed after work		Weekly Work After Work
Provider	Panel	% notes	% tasks	FTE weekly waw (hrs)
Hidden	500-600	55.0%	68%	16.3
Hidden	300-400	63.0%	47%	13.4
Hidden	500-600	41%	41%	10.9
Hidden	400-500	63.0%	52%	10.2
Hidden	700-800	45%	45%	9.7
Hidden	200-300	22%	22%	0.1
Hidden	200-300	4%	4%	0.1
Hidden	400-500	4.0%	10%	0.0





(1/2) Results: We tracked improvements from individual experiments





Turnaround time (days) for Medical Records (before and after pilot)				
	Before	After	% Decrease	
Practice 1	39	4	91%	
Practice 2	23	4	81%	
Practice 1	46	6	87%	
Practice 2	24	4	83%	





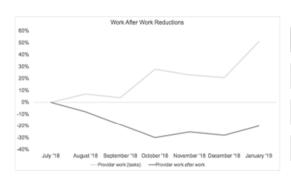
Improvement:	
	F
documentation	F

Impact of Single Notes on note turnaround time (in hours) in AZ					
	Before	After	% Decrease		
Practice 1	16	11	30%		
Practice 2	150	32	78%		

"This work has addressed our concerns with burnout. Logistical burden has reduced, we are operating more efficiently and at the top of our licenses. This work demonstrates lora's commitment to its staff, clearing the way for the work of taking great care of our patients." - Iora Practice Medical Director in Arizona

> AMERICA'S **PHYSICIAN** GROUPS =

Results: 60% fewer Providers worked after work



Per Provider work increased by 30-50% during the project period

Average Work After Work reduced by ~25%

Net Provider time gained: 5.2 hours to 6.95 hours per week

Leading to \$1.61M - \$2.16M in incremental Provider time

In 6 months, 86% lora Providers worked < 5 hours after work per week (baseline: 65%) -- a reduction of 60%

AMERICA'S Physician

GROUPS =

QUESTIONS?

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Case Studies in Excellence 2019

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outside the plenary session

